



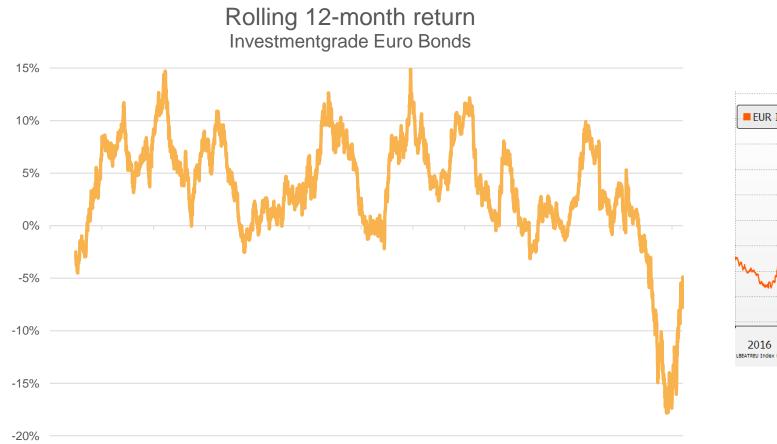
FONDS

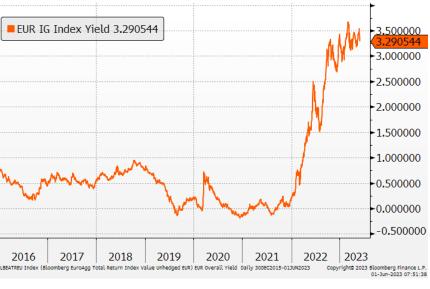
# BREAKING THE CHAINS -ADVANTAGES OF A BROAD FIXED INCOME APPROACH

Source: KEPLER-FONDS KAG, 15.06.2023 Disclaimer in appendix

# HISTORICALLY DIFFICULT TIMES FOR FIXED INCOME





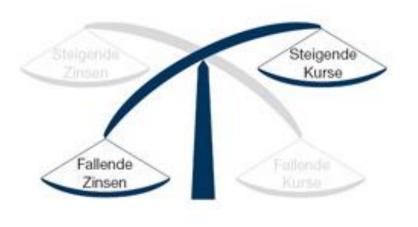


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# **RISK PREMIA IN FIXED INCOME MARKETS**

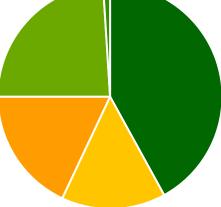
#### KEPLER FONDS

### **Duration risk**



- Premium for investing longer term and accepting short term valuation risks
- The least risky investment for an investor with a certain horizon is the one with the same maturity





 Premium for possible defaults and volatility in spreads

## Liquidity risk



- Premium for high bid/ask spreads
- Premium for less flexibility in the portfolio

#### LESS LIQUID BONDS ARE DIFFICULT TO TRADE (QUICKLY) KEPLER FONDS

### • Example: Deutsche Bank

	12:07		urce CBBT		At 12:		x Source CB	BT	
0 , ,	Corp Request Access •	Settings •		All Quotes	DB 0 10/15/2026 Corp	Request Access 🔹	Settings •		All Qu
	verlay Axes 🗋 Split Bid/Offer		94) Switch	95) Buy 96) Sell	12:08:27 ALLX Mode 0				95) Buy 96) :
ds vs DBR 0 08/15/2026 RE	GS Col @ CBBT 92.452	/ 92.494 2.494 / 2.479	12:07		Spreads vs OBL 0 04/10/2026 #1	183 REC @ CBBT 93.018 /	/ 93.055 2.582 / 2.568 12:	08	
t Filters				Legend	Edit Filters     PCS Firm Name		Bid Spd / Ask Spd	$DC_{-}(M) \cdots MC_{-}(M)$	Lege
Firm Name Total Axe Size	Bid Px / Ask Px	Bid Spd / Ask Spd	BSz(M) x ASz(M) 10.000 x 2.700	Time		Bid Px / Ask Px 81.983/84.760	*370.6/265.5*	BSz(M) x ASz(M)	Time 12:08
A CBBT TCA Adjusted	89.082/89.362	250.0 / 242.3	1.000 x 2,700	12:07	QMGR Last QMGR Quote	81.983/84.760	386.0 / 197.0	X	12:08
T FIT COMPOSITE	88.881/89.510	257.2/236.2	1,000 × 1,000	12:07	BVAL BVAL (Score: 8)	83.117/84.411	308.8/261.7		10:00
R Last QMGR Quote	88.770 / 89.360	261.0/242.0	× 700	12:06	EXCH EXCHANGE TRADED	83.500 / 85.620	294.3/217.1	5.000×5.000	d09:14
BVAL (Score: 10)	88.862/89.225	257.1/246.5	x / 00	10:00	Last Trade	84.377	271.37217.1	135.000	09:31
EXCHANGE TRADED	88.863/89.900	257.1/224.7	1,000×100	d11:51		83.213 / 84.659	305.2 / 252.5	1,000 × 1,000	12:07
BLOOMBERG GENERIC	88.886 / 89.515	257.0/236.2	X	12:07		83.010 / 84.510	312.9 / 258.1	1,000 × 1,000	12:08
RAIFFEISENLANDESBA	88.920 / 88.920	254.9/256.4	x	06/05		82.171 / 84.671	345.0 / 252.1	1,000 × 1,000	12:08
Last Trade	88.913		2,700	09:31		82.061/85.715	349.2 / 213.7	500,000 x 500,000	12:07
	89.062 / 89.262	250.8 / 245.6	1,000 x	12:07		81.983 / 84.760	352.2 / 248.7	$1,000 \times 1,000$	12:08
	89.015 / 89.375	252.3 / 241.8	1,000 x 1,000	12:07		81.395 / 83.946	375.0 / 279.0	10,000 x 10,000	12:08
	88.996 / 89.484	252.9 / 238.1	1,000 × 1,000	12:06		81.000 / 85.000	390.4 / 239.9	500,000 x 100,000	08:58
	88.995 / 89.296	253.0 / 244.5	1,000 × 1,000	12:06		80.938 / 81.965	392.9 / 354.3	1,000 x 1,000	12:08
	88.970 / 89.421	253.8 / 240.2	2,000 × 1,000	12:07		78.895 / 84.696	474.4 / 251.1	500,000 × 100,000	12:07
	88.955 / 89.558	254.3 / 235.7	1,000 x 1,000	12:07		83.029 / 85.049	312.1/238.1	× 1,000	12:08
	88.952 / 89.555	254.3 / 235.8	1,000 × 1,000	12:07	GETX GETTEX	83.500 / 85.626	294.3 / 216.9	40,000 x 50,000	12:05
	88.940 / 89.344	254.8/242.8	1,000 × 1,000	12:07	GERM GERMAN EXCHANGE	83.500 / 85.618	294.3 / 217.2	40,000 x 100,000	d11:04
	88.934 / 89.429	*255.0/240.0*	1,000 × 1,000	12:07	MNCH MUNICH EXCHANGE	83.500 / 85.610	294.3 / 217.5	40,000 x 50,000	d10:10
	88.910 / 89.410	255.5 / 240.3	500 x 500	12:03	STGT STUTTGART EXCHANG	83.500 / 85.618	294.3 / 217.2	35,000 x 100,000	d11:04
	88.909 / 89.482	255.8 / 238.3	1,000 × 1,000	12:07	FRNK FRANKFURT EXCH	83.500 / 85.620	294.3 / 217.1	5,000 x 5,000	d09:14
	88.904 / 89.398	256.0 / 241.0	1,000 x 1,000	12:07	AURI Auriga Global Invest	82.82 / 84.38	319.9 / 263.0	50 x	12:08
	88.902 / 89.399	256.0 / 241.0	1,000 x 1,000	12:07	BXEC Barclays	82.793 / 84.255	320.2 / 266.6	1,000 × 1,000	06/02
	88.897 / 89.499	256.2 / 237.7	1,000 × 1,000	12:07	ETLX EuroTLX Markets	82.7600 / 83.1900	322.4/307.5	65,000 x 20,000	d09:51
	88.881/89.510	256.8 / 237.3	1,000 x 1,000	12:07	LUX LUXEMBOURG EXCHAN	83.947 / Last Trd	277.1/	x Last Trd	d6/05
	88.857 / 90.232	*258.3/212.8*	500 x 500	12:06	BGN BLOOMBERG GENERIC	83.060 / 84.713	*328.7 / 266.6*	х	12:08
	88.849 / 89.468	257.7/238.6	1,000 x 1,000	12:06	IXEP IBOXX-EURO CORP CO	82.86000 / 84.87000	318.1/244.2	x	d06/05
	88.848 / 89.691	257.9/231.3	1,000 × 1,000	12:06	BBT3 CBBT - FUTURES CLO	82.50 / 84.73	331.6 / 249.4	x	06/05
	88.846 / 90.054	258.0/219.4	1,000 × 1,000	12:07	MSG1 MSG Quotes	81.140 / 86.140	386.0 / 197.0	х	12:05
	88.838 / 89.742	*258.6/228.6*	1,000 × 1,000	12:07					
	88.827 / 89.577	258.5 / 235.1	1,000 × 1,000	12:06					
	88.823 / 89.611	258.7 / 234.0	1,000 × 1,000	12:07					
	88.813 / 89.458	259.0 / 239.0	1,000 x 1,000	12:06					
	88.805 / 89.406	259.3/240.7 D Europe 44 20 7330 7500 Germ 000 U.S. 1 212 318 2000 SN 221	1,000 × 1,000	12:06			Europe 44 20 7330 7500 Germany 00 U.S. 1 212 318 2000 SN 221364		

### Liquid Bond, yield 4.95%

#### Less liquid Bond, yield 5.55%

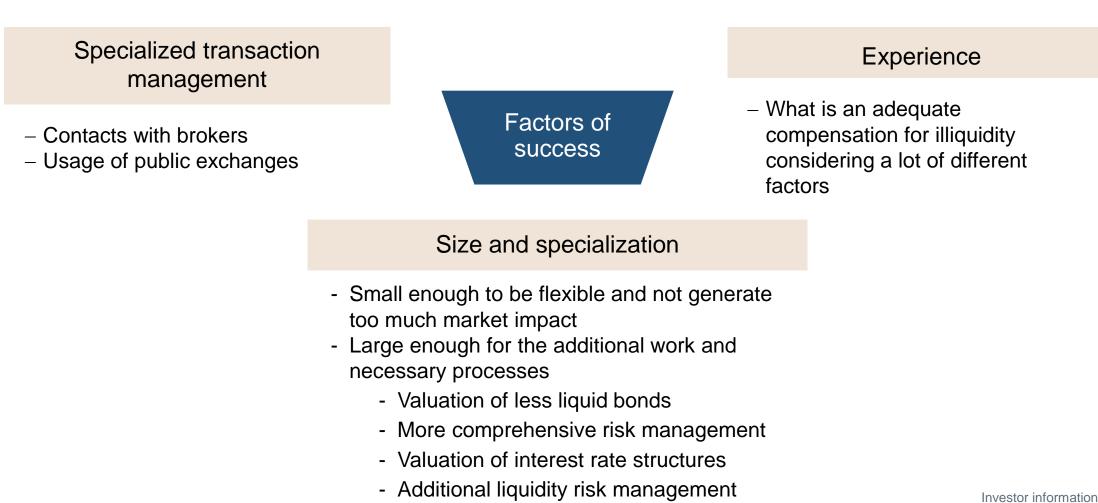
Source: BBG/KEPLER, 1.6.2023

Investor information

Source: KEPLER-FONDS KAG, 15.06.2023 4 Disclaimer in appendix

# MANAGER REQUIREMENTS FOR INVESTING IN LESS LIQUID BONDS





Source: KEPLER-FONDS KAG, 15.06.2023 5 Disclaimer in appendix

# CREDIT AND LIQUIDITY ARE FREQUENTLY HARD TO SEPARATE



- KFW bonds with guaranty of Germany currently pay 50-60 bp more than Germany itself
- Government-owned corporates, e.g. utilities, pay more than their corporate peers which are included in common indices
- Bank bonds from Iceland with Investment Grade Ratings pay a lot more than similar rated banks or even Non-IG banks



# INVESTOR REQUIREMENTS FOR INVESTING IN LESS LIQUID KEPLER BONDS

- What investors need
  - Sufficient time horizon for the investment (no focus on timing markets)
  - Ability to provide/stick with capital in times of stress
  - Liquidity risk premium cannot be isolated, investors also have to take duration risk and credit risk
  - Not too stringent investment rules or requirements on asset classes
- What investors get
  - Additional risk premium with very attractive risk/reward properties
  - Additional carry return also helps for downturns
  - Investment in a not that efficient market where well-informed participants can also generate "alpha"

# **KEPLER-FONDS KAG**

#### KEPLER FONDS

### **Key Data**

### History

- Asset Management since 1991
- Fund management since 1995
- Investment company since 1998
- Ownership
  - Stable ownership structure
  - Majority owner RLB OÖ
  - Strong roots in the region
- Market position
  - Top-5 KAG in Austria
  - Managed volume: approx. EUR 17.910 bn



Source: KEPLER-FONDS KAG, 31.07.2022



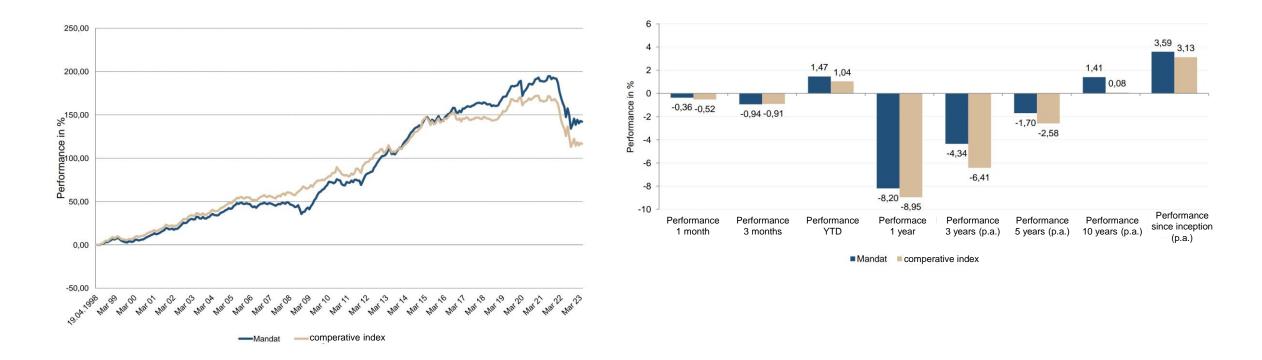
### **Portfolio Characteristics**

- Mainly bonds of international issuers issued in European currencies (e.g. Euro, British Pound, Norwegian Krone, etc.) or hedged against Euro.
- Majority of bonds have an investment-grade rating.
- Adding bonds in other European currencies with interest rate and/or currency potential gives additional performance chances and diversification.
- The addition of structured bonds and smaller sized issues, which offer a spread pick-up over more liquid comparables, yields a better performance.

Fund volume	EUR 380,57m
Volatility (5 years)	5.28%
Sharpe ratio (5 years)	-0.31
Maximum drawdown (5 years)	-22.08%
Avg. coupon	2.03%
Yield in portfolio	4.51%
Duration	6.85 years
Spreadduration	7.16 years
Avg. residual term	9.02 years
Avg. rating	Â



### Performance



Performance data (calculated according to the OeKB method or the BVI method, based on published fund prices) refer to the past and are therefore not a reliable indicator of future performance, even for shorter periods. Currency fluctuations in the case of non-euro investments may have the effect of increasing or decreasing the performance. In the event of a change in the composition of the benchmark index over time, the information on the nominal performance and the chart presentation of the benchmark index are based on the chained benchmark index values values values values values of a retail fund, this is the performance of the retail tranche.



Short Profile			
Investment Horizon	from 5 years up		
Fund Manager	Reinhold Zeitlhofer, MBA MAS		
Initial Price	EUR 74,71 as at 21.04.1998		
Front Load	up to 2,50%		
Management Fee p.a.	0,55%		
Management Fee institutional share class p.a.	0,36%		
Financial Year	01.11 31.10		
Date of Distribution	15.01		
ISIN income-distributing unit certificates (A)	AT0000799846		
ISIN income-retaining unit certificates (T)	AT0000722673		
ISIN institutional share class (T)	AT0000A1CTD8		
Admission	Austria, Germany		



Reinhold Zeitlhofer, MBA MAS Fondsmanager



### **Chancen und Risiken**

#### ZIELMARKT

- Privatanleger, professionelle Anleger
- Vertrieb in Österreich, Deutschland
- Artikel 6 Offenlegungs-VO
- Anlagehorizont ab 5 Jahre

### RISIKO- UND ERTRAGSPROFIL (laut BIB)

- $\leftarrow {\sf Typischerweise \ geringere \ Ertragschance} \qquad {\sf Typischerweise \ h\"ohere \ Ertragschance} \rightarrow$
- ← Niedrigeres Risiko

Höheres Risiko →

1 <b>2</b> 3 4 5	6	7
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#### **IHRE VORTEILE**

- Breit gestreutes Rentenportfolio mit soliden Ertragschancen
- Beimischung von Anleihen, die auf andere europäische Währungen als EUR lauten
- Aktiver Managementansatz mit selektiver Anleihenauswahl

#### RISIKEN

- Veranlagungen an den internationalen Geldund Kapitalmärkten unterliegen marktbedingten Kursschwankungen
- Kursrückgänge aufgrund steigender Zinsen bzw. Bonitätsverschlechterungen möglich
- Währungsschwankungen bei Nicht-Euro-Veranlagungen können sich ertragsmindernd auswirken
- Nur f
  ür Anleger mit einem Anlagehorizont ab 5 Jahren geeignet

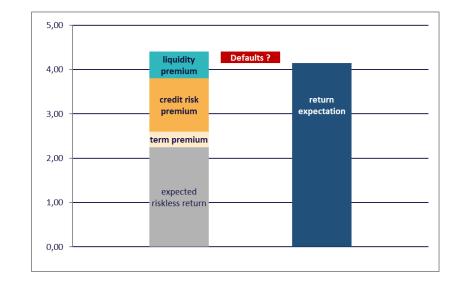
Hinweis: Marktbedingte geringe oder sogar negative Renditen von Geldmarktinstrumenten bzw. Anleihen können den Nettoinventarwert des Investmentfonds negativ beeinflussen bzw. nicht ausreichend sein, um die laufenden Kosten zu decken.

# HARVESTING ALL POSSIBLE PREMIA ALLOWS FOR MUCH





 KEPLER Europa Rentenfonds Yield ~ 4,5%



 KEPLER Euro Plus Rentenfonds Yield ~5,5%

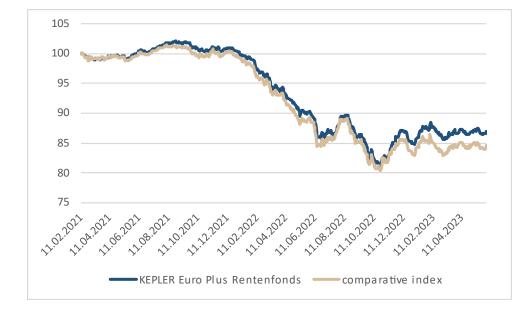
#### KEPLER FONDS

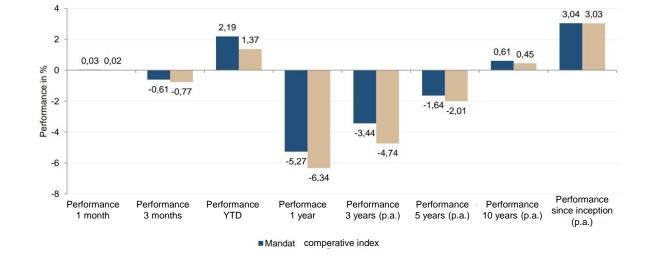
### **Portfolio Characteristics**

- Mainly investment in bonds of international issuers issued in major currencies (EUR, USD, GBP) with currency risks hedged against Euro
- Broad mix of bond classes with global diversification in individual bonds
- The rating of the bonds or their issuers are predominantly investment grade or comparable to this rating
- Addition of interest rate structures and small-volume issues to achieve yield premiums
- Suitability under Austrian law to cover pension provisions and use of the investment-related profit allowance

EUR 158,56m
4.18%
-0.38
-20.77%
2.86%
5.41%
5.98 years
6.11 years
8.52 years
A-

### Performance





Die Strategie im KEPLER Euro Plus Rentenfonds wird per 11.02.2021 umgesetzt. Die historischen Angaben beziehen sich auf den Fonds seit Fondsstart.

Performance data (calculated according to the OeKB method or the BVI method, based on published fund prices) refer to the past and are therefore not a reliable indicator of future performance, even for shorter periods. Currency fluctuations in the case of non-euro investments may have the effect of increasing or decreasing the performance. In the event of a change in the composition of the benchmark index over time, the information on the nominal performance and the chart presentation of the benchmark index are based on the chained benchmark index values valid in the past. In the case of a retail fund, this is the performance of the retail tranche.





### **Short Profile**

Short Profile	
Investment Horizon	from 5 years up
Fund Manager	Dr. Stefan Waldenberger
Initial Price	EUR 102,50 as at 17.06.1999
Front Load	up to 2,00%
Management Fee p.a.	0,36%
Management Fee institutional share class p.a.	0,22%
Financial Year	01.06 31.05.
Date of Distribution	15.08.
ISIN income-distributing unit certificates (A)	AT0000784756
ISIN income-retaining unit certificates (T)	AT0000722558
ISIN institutional share class (T)	AT0000A2MKV6
Admission	Austria, Germany



Dr. Stefan Waldenberger Fondsmanager



### **Chancen und Risiken**

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- Vertrieb in Österreich, Deutschland
- Artikel 6 Offenlegungs-VO
- Anlagehorizont ab 5 Jahre

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- ← Typischerweise geringere Ertragschance Typischerweise höhere Ertragschance →
- ← Niedrigeres Risiko

Höheres Risiko→

1	2	3	4	5	6	7
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#### **IHRE VORTEILE**

- Breit gestreutes Anleihenportfolio mit soliden Ertragschancen
- Mischung verschiedener Anleihenklassen mit Zinsaufschlag
- Aktiver Managementansatz mit selektiver Anleihenauswahl

#### RISIKEN

- Veranlagungen an den internationalen Geldund Kapitalmärkten unterliegen marktbedingten Kursschwankungen
- Kursrückgänge aufgrund steigender Zinsen bzw. Bonitätsverschlechterungen möglich
- Nur f
  ür Anleger mit einem Anlagehorizont ab 5 Jahren geeignet

Hinweis: Marktbedingte geringe oder sogar negative Renditen von Geldmarktinstrumenten bzw. Anleihen können den Nettoinventarwert von Investmentfonds negativ beeinflussen bzw. nicht ausreichend sein, um die laufenden Kosten zu decken.

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The comparison of the portfolio with an index (e.g. performance, industry weightings ...) - for those portfolios that are not managed in relation to a benchmark - are only for reporting purposes. In such cases the management is not constrained when making investment decisions (active management).

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