



# **New Capital Asia Future Leaders**

April 2023

This is a marketing communication. Please refer to the prospectus of the UCITS and to the KIID before making any final investment decisions.

# **Asia Future Leaders strategy**



Invest in leaders and emerging leaders with exemplary management guiding the highest quality growth companies



### **Objectives**

- Outperform the MSCI AC Asia ex Japan Index
- Long-term capital appreciation through high conviction, fundamental research driven Asia equity portfolio

#### **Investment Approach**

- Bottom up research, supported by 400+ company meetings annually
- Key emphasis on channel checks across supply chain
- Target through-the-cycle outperformance aided by focused risk management

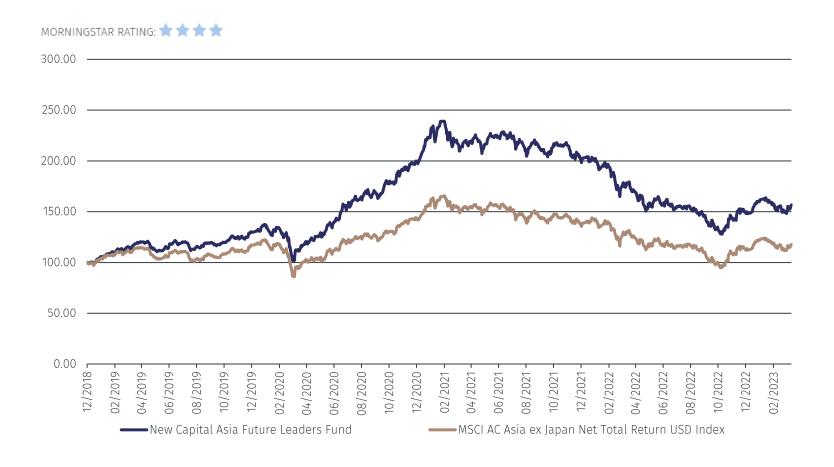
#### **Typical Holdings**

- Long-only, concentrated ~45 stocks
- ESG focus with currently no direct exposure to Oil & Mining
- All cap strategy with strong contribution from small cap companies

There can be no assurance the objectives will be met or that the strategy will achieve the target For professional clients, accredited and qualified investors only

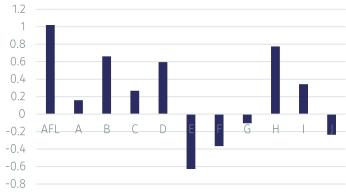
# **New Capital Asia Future Leaders Fund**





Relative Performance						
	Fund (%)	Benchmark(%)				
1 Month	4.01	3.48				
YTD	5.35	4.34				
1 Year	-11.48	-8.90				
3 Year	38.99	22.33				
Since Inception (TR)	56.73	17.80				

Annualised Information Ratio since end 2018 vs 10 largest Asia funds



Past performance is not a guide to the future. Returns may increase or decrease as a result of currency fluctuations. Fund performance is net of fees and representative of the USD I Acc Share Class and shows a maximum of five previous calendar years and current year to date (computed on a NAV to NAV basis). Where share class inception begins prior to the five previous years the chart has been rebased to 100. Where the Fund has fewer than five full years of performance, returns are shown from the inception date. Source: EFG Asset Management, Bloomberg, Morningstar. As at 31-Mar-2023 Date of Fund inception: 19/12/2018. The above represents how the portfolio management team generally applies their investment process under normal market conditions. There can be no assurance that the Fund will achieve the figures indicated above.

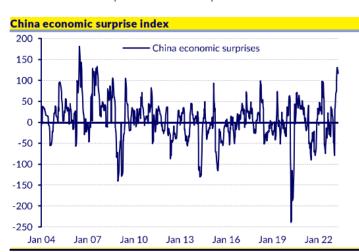


# China re-opening momentum gathers pace

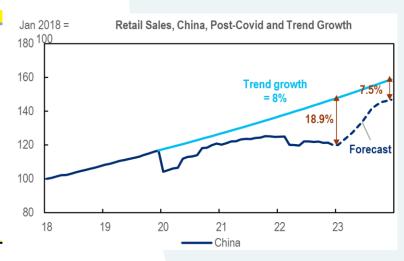


- Mobility has fully recovered with consumer trends picking up strongly after Chinese New Year
- Key service indicators such as travel bookings, restaurants and hotel occupancy are now above pre covid levels with significant catch up potential for consumer goods segments
- Property indicators such as secondary home sales and new home pricing now inflecting up as confidence slowly returns
- Key economic metrics such as PMI and export data have come in stronger than expected in recent months

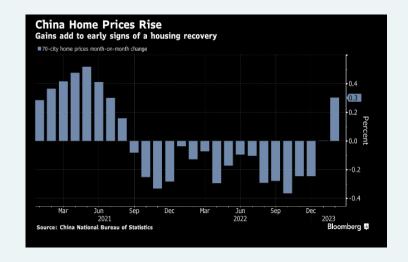
Economic surprise index a positive lead indicator



Retail sales should benefit most from reopening



Property pricing now stabilising with supportive policy

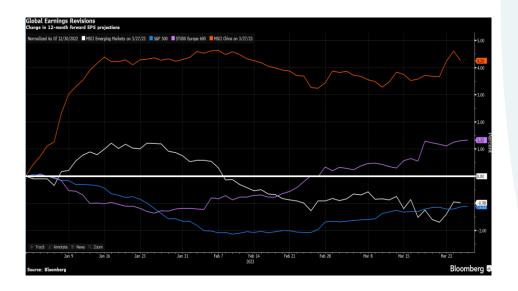


### China could offer idiosyncratic returns in 2023

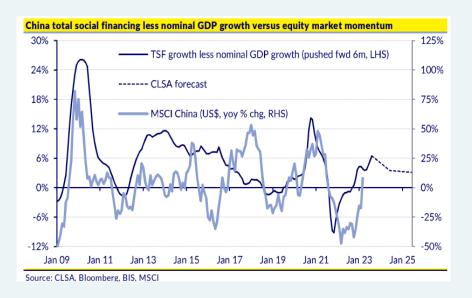


- Whilst US & Europe growth is set to slow, China GDP growth should improve off a lower 2022 base as the only major economy to have higher growth in 2023
- China does not suffer from the same inflationary pressures as developed markets and liquidity has eased, typically progrowth
- According to OECD, ¾ of 2023 global GDP expansion will be driven by Asia ex Japan

China showing superior earning revisions vs US/Europe and EM



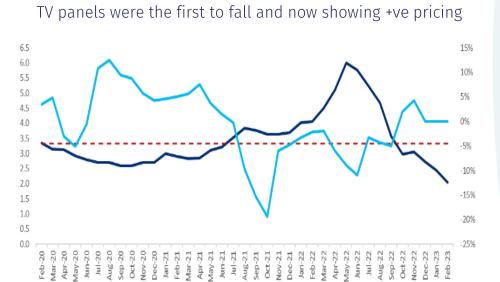
### China liquidity easing contrasts to US tightening



# Is the IT cycle turning for South Korea & Taiwan?

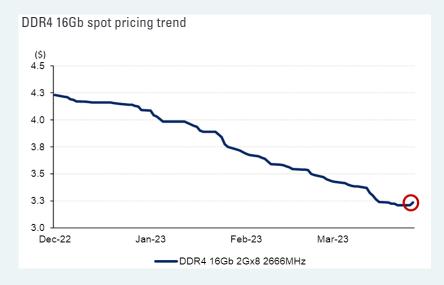


- South Korea & Taiwan are the best performing markets in Asia YTD with expectations of a bottom in the semiconductor cycle
- There is early stage evidence of such bottoming in leading indicators such as TV panel and memory spot pricing
- Those segments that weakened first (PC, smartphone) should be first to recovery, with auto/server chips later



Average inventory level since 2020
 TV Panel Price MoM (RHS)





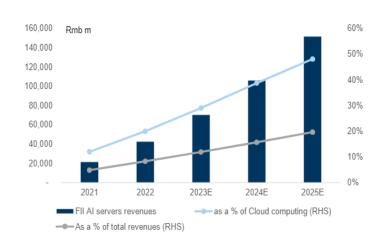
### Can AI drive further structural growth in IT?



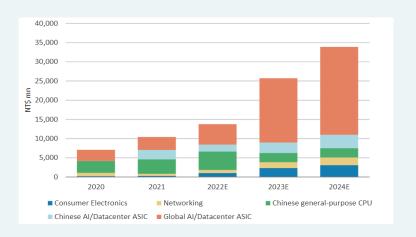
Whilst AI (Artificial Intelligence) is yet to be monetized by model developers or fully applied downstream, IT hardware firms are already seeing the early benefits with Taiwan particularly well positioned through ASIC (Application Specific Integrated Controllers) and Servers

- Nvidia CEO 'The AI opportunity is significant and driving strong growth in the Data Center market that will accelerate through the year.. this is going to be our largest **near-term** growth opportunity'
- Intel CEO 'This is a fast-growing market over the next five year horizon'
- Alchip (ASIC) 'We expect triple digit growth for HPC revenue this year to North American customers, and the project pipeline is stronger than ever'
- Wiwynn (AI Servers) 'Up to 50% of orders YTD (from 15% 2022) from data center operators are related to AI applications'

#### Foxconn Industrial Internet's AI servers increasing contribution



### Alchip ASIC demand forecast to increase significantly

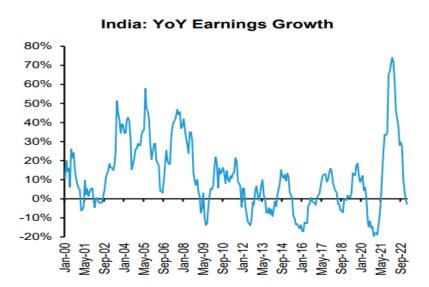


# India consolidating after a strong 2022

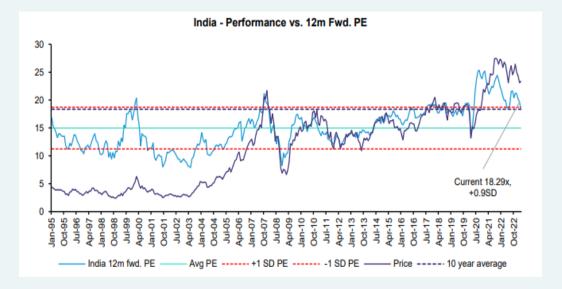


- India was one of the strongest stock markets 2022 with 2023 GDP growth still estimated at 5-6% by World Bank & IMF
- RBI recently paused rate hikes as inflation whilst elevated has moderated in line with targeted range
- Consumer growth is now slowing (and credit growth has peaked) as pent up demand wanes and inflation begins to bite
- However there are still areas of strength related to public and private capex backed by pro capex government policy
- Valuations were stretched at the end of 2022 trading far in excess of historic ranges, but have now started to moderate

India's earnings growth is slowing off a high 2022 base



#### Valuations have de-rated to more reasonable levels in recent months

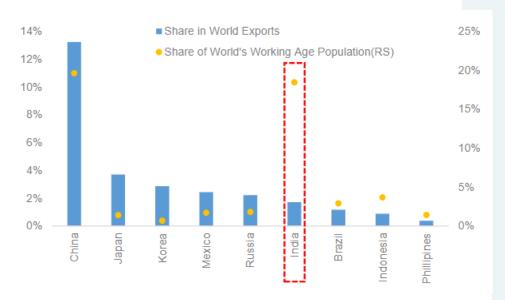


# India remains one of the most attractive longer term markets globally

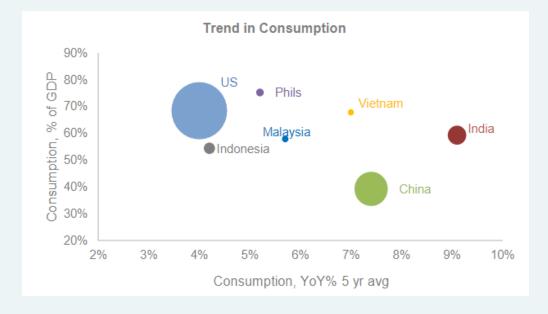


- India had world's 2<sup>nd</sup> highest GDP growth rate 2022
- Attractive demographics (28 median age vs China 38) offers long term consumption support (9% growth vs US 4%)
- Supportive government policies have already led to improvements in key areas of property, infrastructure and private capex
- Modi government aims to benefit from China +1 shift and turn India into export and manufacturing powerhouse

### Underused working age population shifting to manufacturing



#### India consumer growth stronger than China



### India's Listed Market Leaders vs China



Population

Food Delivery Monthly Users

# of Branded Hotels

Online Cosmetic Sales

4W EV Shipments



~1.4bil

Zomato - 18mil

Indian Hotel Group - 250

Nykaa - \$1.1bil

Tata Motors - 50k



~1.4bil

Meituan - 269mil

H World - 8k

Alibaba - \$6.6bil

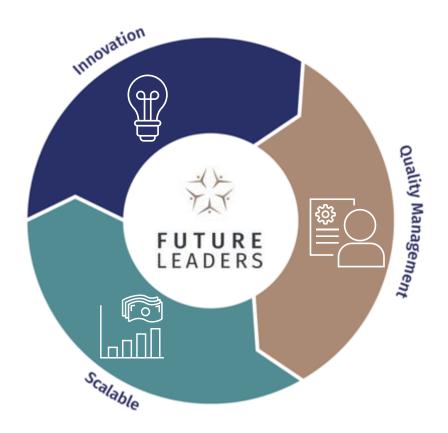
BYD - 1.1mil



# Three pillar investment philosophy



Seeks to invest in emerging and market leaders with exemplary management guiding the highest quality growth companies



#### **Innovation**

- Differentiated products, service or process
- Superior R&D resources vs peers
- Strong corporate culture and incentives attracting best minds
- Successful innovation output ie new product contribution
- Results shown in sustainable competitive edge

### **Quality Management**

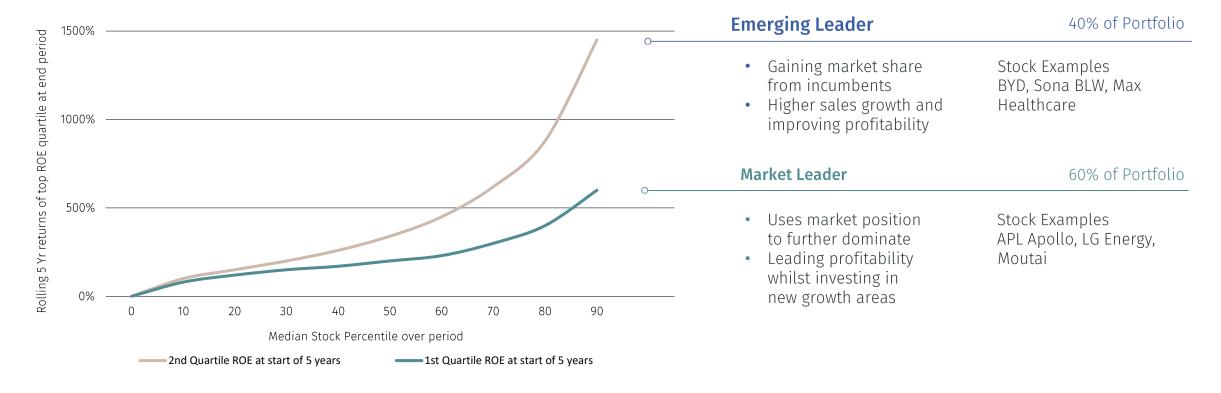
- Clear vision executed through innovation focused strategy
- Prudent track record in managing costs, working capital and capex
- Differentiated experience backed by strong board of directors
- Insider stake and KPIs aligned with value creation
- Strong capital allocation on complementary businesses at high incremental ROIC

#### Scalable

- Large, growing addressable market
- Low market penetration with opportunity for market share gains
- Business model replicable to new geographies and verticals
- Allowing for structural growth, independent of economic cycles

# Investing across the growth cycle

We focus in both Market Leaders and Emerging Leaders where greater improvement in ROE can drive superior stock returns



Past performance is not a guide to the future. Returns may increase or decrease as a result of currency fluctuations. Any reference to individual securities are based on EFGAM's own research and does not constitute a recommendation to buy, sell or take any other action. Certain assumptions have been made in this presentation. The above information is provided by way of illustration only and should be viewed in a portfolio context. Any changes to these assumptions may have a material impact on the views presented herein.

Source: Jefferies MicroStrategy, Factset, Bloomberg. MSCI AC Asia Pacific ex Japan Index. Period 1996-2020. Data as of Aug 2022. For professional clients, qualified investors and accredited investors only



### LG Energy Solutions (South Korea)



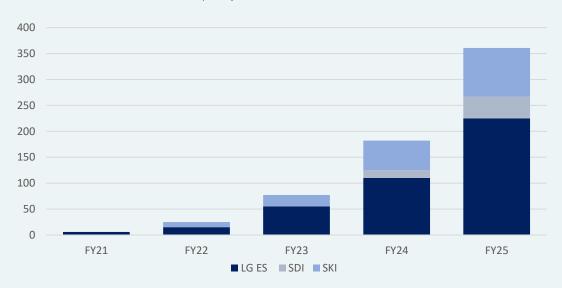
### **LG Energy Solutions**

Globally leading nickel-based battery OEM

- **Management** Cost-efficient vertical integration, previous emphasis on scale due to market dynamic, now further honing quality to improve yield and profitability
- Innovation One of the highest R&D spends leading to market-leading cost and energy density improvements, as well as tech timelines such as solid-state
- Scalable Leading scale and long-term visibility of strong capacity growth, backed by LTAs and client wins, especially in the subsidy-supported US

### Leading tech and scale leads to aggressive US wins

(FY21-25 S.Korean US capacity (GWh))

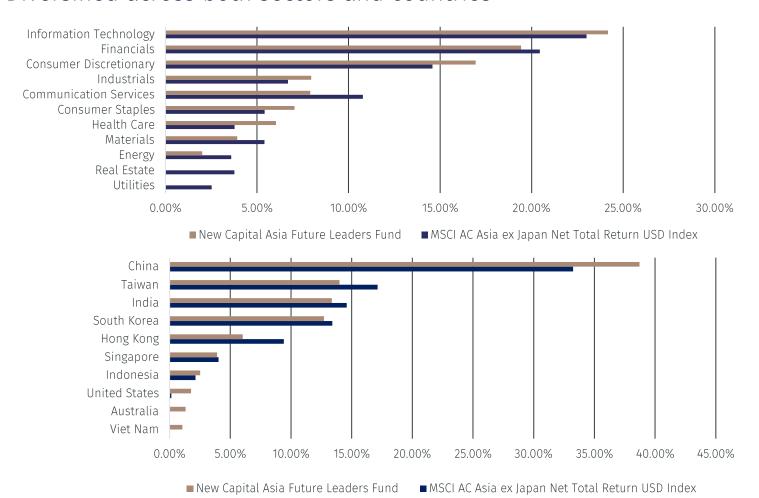




# Innovation is more than technology

# new capital

### Diversified across both sectors and countries



Top 10 Holdings						
Holding	Weighting %					
Taiwan Semiconductor Manufacturing Co Ltd	8.38					
Samsung Electronics Co Ltd	7.1					
Tencent Holdings Ltd	6.8					
Alibaba Group Holding Ltd	4.64					
Aia Group Ltd	4.13					
LG Energy Solution	2.57					
Kweichow Moutai Co Ltd-A	2.21					
Icici Bank Ltd	2.18					
Bank Rakyat Indonesia Perser	2.15					
Dbs Group Holdings Ltd	2.07					

# **AFL attribution since inception** (19/12/18 – 30/12/22)

• Alpha driven by stock selection with small cap exposure having significant contribution

Market Cap (US\$)	Allocation Effect	Selection Effect	Alpha	
Total	-1.94	41.41	39.47	
>\$16bn	-0.57	17.47	13.90	
\$8.5 - 17.5bn	-0.58	5.83	5.25	
\$5 - 8.5bn	-0.01 4.11		4.11	
\$0 - 5bn	-0.51	15.27	14.77	

PE (LTM)	Allocation Effect	Selection Effect	Alpha	
Total	5.00	34.47	39.47	
PE Quintile 1	0.71	14.45	15.16	
PE Quintile 2	0.70	10.33	11.02	
PE Quintile 3	0.68	1.34	2.02	
PE Quintile 4	0.14	0.93	1.06	
PE Quintile 5	0.60	7.34	7.94	

Regional	Allocation Effect	Selection Effect	Alpha	
Total	13.66	25.81	39.47	
Hong Kong	4.48	13.85	18.33	
China	1.86	4.82	6.68	
Taiwan	0.47	6.50	6.97	
Singapore	0.13	5.14	5.27	
Japan	1.91	-	1.91	
South Korea	0.86	-0.91	-0.05	
Thailand	0.48	-0.17	0.32	
Malaysia	0.66 -		0.66	
India	0.21	-2.11	-1.90	
Philippines	0.26	0.03	0.29	
Australia	-0.19	-	-0.19	
Vietnam	-0.01	-	-0.01	
Indonesia	0.09	-0.65	-0.56	

Sector	Allocation Effect	Selection Effect	Alpha
Total	13.50	25.98	39.47
Communication Services	-0.11	11.44	11.33
Consumer Discretionary	1.02	4.85	5.88
Consumer Staples	-0.41	0.70	0.28
Energy	-0.73	-0.56	-1.29
Financials	2.47	4.60	7.06
Health Care	0.81	1.66	2.47
Information Technology	2.99	1.78	4.77
Materials	0.43	0.33	0.76
Real Estate	2.38	-1.53	0.85
Utilities	0.32	-	0.32



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Source: FactSet, data as of; 30/12/2022

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### **Asia Future Leaders - differentiators**

Gain access to the highest quality growth companies across Asia

### Capture All-Cap opportunities

- Exposure to small cap companies
- Small cap allocation contributed significant alpha since inception\*\*

### Generating stock picking alpha

- >70% of alpha generation from stock selection since inception\*\*
- Concentrated portfolio reflecting holdings of highest conviction

### Focus on risk adjusted returns

- Top-decile performance since inception with information ratio of ~1x \*
- Controlled factor exposure and active risk target range

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\* Morningstar Asia excluding Japan peer group since inception 19/12/18 to 31/08/22, Information ratio = excess return over benchmark / tracking error, time period 19/12/18 to 31/08/22, Source EFGAM Factsheet. \*\* Since inception 19/12/18 to 31/08/22, based on risk-adjusted return, 15% alpha from <\$3bil market cap stocks, Source: Factset PA3 Graph Source: Morgan Stanley. <30% alpha attributed to either country, sector, style factor allocation.



# **New Capital Asia Future Leaders Fund**

Sub-Fund Name	New Capital Asia Future Leaders Fund			
Investment Style	<ul> <li>Long-only, high conviction equity portfolio with typical minimum 30 holdings.</li> <li>Focused on bottom up, fundamental stock picking.</li> <li>Focus on quality companies that exhibit long term, structural growth.</li> <li>Utilises a systematic, repeatable and proven investment process.</li> </ul>			
Markets	Asia Pacific			
Reference Index	MSCI Asia Ex Japan Index			
SFDR Category	Article 8			
Base Currency	USD			
Ongoing Charge Figure*	USD O Acc – 1.63%, USD in Acc – 0.93%			
Available Currency Classes	USD, EUR, GBP, CHF			
Available Share Classes	USD O Acc, USD I Acc, GBP Acc, GBP Unhedged Acc, EUR O Acc, EUR I Acc, CHF O Acc, CHF I Acc - for more information see prospectus			
Liquidity	Daily dealing			
Fund Domicile	Authorised in Ireland, regulated by the Central Bank of Ireland			



Find
The best
management teams



**Buy**When operating trends strengthen



<sup>\*</sup>As of Aug 2022

# GIPS composite – New Capital Asia Future Leaders

Year	Composite Gross Return %	Composite Net Return %	Benchmark Return %	Number of Portfolios	Composite 3-Yr St Dev %	Benchmark 3-Yr St Dev %	Composite Assets (USD millions)	Total Firm Assets %	Total Firm Assets (USD millions)
2018*	-11.70	-12.02	-9.92	<5	n/a	n/a	87.1	2.05	4252.7
2019	31.84	30.35	18.17	<5	n/a	n/a	123.0	2.48	4951.6
2020	60.35	58.83	25.02	<5	n/a	n/a	508.5	6.05	8404.2
2021	-0.98	-1.92	-4.74	<5	17.61	17.22	800.8	8.31	9636.4

New Capital claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. New Capital has been independently verified for the periods 01/01/2011 through 31/12/2021. The verification report(s) is/are available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

#### Firm and Composite Information

New Capital is a specialist investment house, with high-conviction funds designed to produce long-term outperformance for clients. New Capital is a brand of EFG Asset Management, the investment arm of global private banking group EFG International. The New Capital Asia Future Leaders Fund is a high conviction, concentrated portfolio that invests in listed shares of the leading companies in Asia. The strategy objective is to outperform the reference index in the long term, focusing on some of the highest quality, growth companies with exemplary management teams through bottom up, fundamental research. The New Capital Asia Future Leaders Composite was created and incepted in September 2018. It has been blended until the end of September 2019 with the cross border merger of New Capital Fund Lux Asia Future Leaders M Cap into the Irish UCITS fund. Starting from January 2020 the composite is back to being blended with the inclusion of New Capital Asia Future Leaders USD O Acc (HKUAT). A complete list of composite descriptions and a list of Broad Distribution Pooled Funds are available upon request.

#### Benchmark

MSCI AC Asia ex Japan Net Total Return USD Index (NDUECAXJ Index). The Index captures large and mid cap representation across 2 of 3 Developed Markets countries (excluding Japan) and 9 Emerging Markets countries in Asia. With 944 constituents, the index covers approximately 85% of the free float adjusted market capitalization in each country.

#### Performance Calculations

Valuations and returns of the representative share class are computed and stated in USD. Gross of fee returns are presented before Management fees, but after all trading expenses and withholding taxes. Net of fees returns are calculated using actual management fees and include all trading expenses and withholding taxes. The management fee schedule and total expense ratio for New Capital Asia Future Leaders USD I Acc are 0.93% and 2.45%, respectively. The management fee schedule and total expense ratio for the New Capital Asia Future Leaders USD O Acc (HKUAT) are 1.50% and 1.72%, respectively. Additional information regarding the New Capital Asia Future Leaders strategy is available upon request. The three year annualised standard deviation measures the variability of the Composite and the benchmark returns over the preceding 36 month period. The three year annualised standard deviation is not available when there are less than 36 months of GIPS compliant returns available. Dispersion is not presented because there are five or fewer portfolios included in the Composite for all periods presented. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance does not guarantee future results.

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# Risk warnings



### **Capital At Risk**

If the underlying portfolio performs poorly investors may suffer a partial or in extreme circumstances a total loss of invested capital.

### **Currency Risk**

For investors with any other than USD as their base currency, investing is a USD denominated product will carry the associate foreign exchange rate risk.

#### **Emerging Market Risk**

Investing in emerging markets may be at risk of uncertainties such as political developments, changes in government policies, taxation, currency repatriation restrictions and restrictions on foreign investments Accounting, auditing and reporting standards may not provide the same degree of investor protection or information to investors as would generally apply in more established securities markets.

#### **Further Information**

Potential investors must read and understand the indicative term sheet which contains a more detailed disclosure regarding potential risk and rewards prior to making any investment decision.

#### Market risk

Market risk is the value that an investment may decrease due to moves in market factors. The standard market risk factors are: Equity risk, or the risk that stock prices will change, Interest rate risk, or the risk that interest rates will change, Currency risk, or the risk that foreign exchange rates will change, Commodity risk, or the risk that commodity prices (i.e. grains, metals, etc.) will change. Depending on the market situation, the Certificate may suffer partial or total capital loss of the amount initially invested.

Past performance is not a guide to the future. The value of your investments and the income from them may fall as well as rise as a result of market as well as currency fluctuations and you may not get back the full amount invested. Benchmarks are shown for performance comparison purposes only.

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